# **MEDIA INFORMATION 2025**

# FRUCHTHANDEL



FRUITNET

We help you grow your business

# FRUCHTHANDEL MAGAZIN

Page	1	General information
Page	2-4	Editorial programme
Page	5	Advertising rates
Page	6	Advertising formats
Page	7	Creative marketing
Page	8	Fruchthandel Branchenguide
Page	9	Fruchthandel Newsmail and Online
Page	10	Circulation, reader structure / online reach
Page	11	Contacts



Founded in 1916, 110th year of publication Over 4.000 copies weekly with an average readership of 4.5 readers per issue Preferred trade publication for 94% of readers 5000 registered Fruchthandel Newsmail subscribers More than 2,000 industry experts attend Fruitnet Live events every year

Cooperation partner FRUIT



# **FRUITNET**

Fruitnet is an international media company with headquarters in Düsseldorf, Germany and offices in London, Madrid, Rome, Melbourne and Shanghai.

The focus of all Fruitnet's different communication platforms is the international trade in fresh fruit and vegetables.

With some 60 permanent employees and a global network of correspondents and representatives, Fruitnet Media is the leading source for information in this sector.

In addition to Fruchthandel Magazin, Fruitnet also publishes international magazines such as Eurofruit, Asiafruit China, Fresh Produce Journal and Produce Plus, as well as digital newsletters such as Fruchthandel Newsmail and Fruitnet Daily News.

Fruitnet also organises a large number of congresses worldwide, including the German Fruit and Vegetable Congress (DOGK), the Fruitnet Global Berry Congress, the Fruitnet Global Tomato Congress, Asiafruit Congress, Fresh Produce India and many more.

www.fruitnet.com

## FRUCHTHANDEL MAGAZIN

Fruchthandel Magazin has been the companion and mouthpiece of the fresh produce industry in the German-speaking world for 108 years.

With unmatched professional competence in our field and a passionate commitment to what we do, we report on international supply and sales markets, production areas worldwide and the entire supply chain through to the point of sale. We report on the entire fruit and vegetable product range as well as fresh convenience, food safety, quality assurance, packaging, cool chain management, technology, transport and logistics.



Published approx. 40 times a year

Annual subscription Germany 280 €, other countries 335 €
 Digital subscription 230 €

Prices excl. VAT but including postage costs

www.fruchthandel.de

FRUCHT MAGAZIN	ΓΗΑΝ	DEL	DITORIAL	PROGRAMME 2	2025	<ul><li>German and English</li><li>German and Italian</li><li>German and Spanish</li></ul>
ISSUE CALENDARWEEK	SPECIAL PRINT RUN	PUBLICATION DATE	ADVERTISING DEADLINE	SPECIAL EDITIONS	FEATURES	
49/50 SPECIAL	12,000	13.12.24	27.11.24	best in fresh	Brands, concepts, ide	eas for the fresh produce market
51/52		20.12.24	10.12.24		Trend products: Oran	
1.0	0.000	10105	0.1.05		• Review of the year 20	024
1/2	8,000	10.1.25	2.1.25	Fruit Logistica Preview I	Fresh Convenience     Seeds and varietal de	avalanment.
				Preview I	<ul><li>Seeds and varietal de</li><li>Crop protection</li></ul>	evelopment
3	8,000	17.1.25	7.1.25	Fruit Logistica	Sorting and packagir	na
	1,111			Preview II		Robotics, Automatisation, Use of artificial intelligence
					<ul> <li>Production and harve</li> </ul>	esting technology > Irrigation technology, Greenhouse technology,
					<ul> <li>Digital technologies/</li> </ul>	
					Maturing technology	
3 SPECIAL	0.200	17.1.25	6.1.25	Flanders	<ul><li>Transport and logisti</li><li>Flanders at Fruit Log</li></ul>	
3 SPECIAL	9,200 8,000	17.1.25	6.1.25	France	France at Fruit Logis	
4	8,000	24.1.25	10.1.25	Fruit Logistica	•	trade (Southern Hemisphere/Overseas, North Africa, Portugal,
·	0,000	21.1.20	10.1.20	Preview III		ıs, Israel, Eastern Europe, Scandinavia)
					<ul> <li>Exotics, specialities</li> </ul>	,
					<ul> <li>Innovations</li> </ul>	
4 SPECIAL	8,000	24.1.25	10.1.25	Netherlands	Netherlands at Fruit	
4 SPECIAL	8,000	24.1.25	13.1.25	Spain	Spain at Fruit Logisti     Organization	
5	8,000	31.1.25	17.1.25	Fruit Logistica Preview IV	Germany: Production     Austria and Switzerla	, fruit trade and wholesale markets
				Fleview IV		uality assurance, laboratories
					Organic and fair trade	
					<ul> <li>Biofach (1114.2., Ni</li> </ul>	
5 SPECIAL	8,000	31.1.25	16.1.25	Italy	<ul> <li>Italy at Fruit Logistics</li> </ul>	
5 SPECIAL	40,000	31.1.25	20.12.24	Fruit Logistica		stica exhibition guide (Supplement in issue 5 and
6 /7 /0		01.0.05	11 0 05	Exhibition Guide	distribution at Fruit L	
6/7/8		21.2.25	11.2.25	Fruit Logistica Review I	Fresh Convenience	letherlands, Austria, Switzerland
				neview i	<ul> <li>Internorga (1418.3.,</li> </ul>	Hamburg)
9		28.2.25	18.2.25	Fruit Logistica		erseas, Mediterranean, Spain, Italy
				Review II	<ul> <li>South Tyrol</li> </ul>	
					,	y Congress, 1314.3., Rotterdam)
10		7005	05.0.05	musta i costrato.		evelopment, Crop protection
10		7.3.25	25.2.25	Fruit Logistica Review III	<ul><li>Sorting and packagir</li><li>Technology and logis</li></ul>	
				neview iii	France	uios
					<ul> <li>Grapes from the Sou</li> </ul>	thern Hemisphere
11		14.3.25	4.3.25		<ul> <li>Asparagus</li> </ul>	
					<ul> <li>Early potatoes</li> </ul>	
10		01.0.05	11.0.05			e produce: Cucumbers, paprika, tomatoes, aubergines
12		21.3.25	11.3.25		<ul><li>Mushrooms</li><li>Berries from Spain</li></ul>	
					Fresh produce from (	Greece
					<ul> <li>Freskon (1012.4., The streskon)</li> </ul>	
					, ,	



ISSUE CALENDARWEEK	SPECIAL PRINT RUN	PUBLICATION DATE	ADVERTISING DEADLINE	S SPECIAL EDITIONS	FEATURES
13		28.3.25	18.3.25		<ul><li>Flanders</li><li>Start of the season in New Zealand</li><li>Crop protection</li></ul>
14/15		11.4.25	1.4.25		<ul><li>Fresh Convenience</li><li>Asparagus</li></ul>
16/17		25.4.25	15.4.25		Macfrut Preview (79.5., Rimini)     Grapes from Italy
18/19		9.5.25	24.4.25		<ul> <li>Produce from Germany</li> <li>Tomatoes</li> <li>Pipfruit and kiwifruit from New Zealand</li> <li>Southern Hemisphere</li> </ul>
20		16.5.25	6.5.25		<ul> <li>Garlic, onions and ginger</li> <li>Melons from Almería</li> <li>Berry fruit</li> </ul>
21		23.5.25	13.5.25		<ul> <li>Bananas</li> <li>Summer season in France</li> <li>Digital technologies, ERP systems, blockchain, CRM systems, cybersecurity</li> <li>Methods for extending the shelf life of perishable products</li> <li>Smart Horticulture</li> <li>Green Tech (1012.6, Amsterdam)</li> </ul>
22/23 SPECIAL	L 10,000	6.6.25	20.5.25	Product Guide	Volume 2
24		13.6.25	3.6.25		<ul> <li>Avocados</li> <li>Stone fruit from Spain</li> <li>Pineapples</li> <li>Cherries from Europe</li> <li>Fresh Convenience</li> <li>Tropical Fruits (Fruitnet Tropical Congress 23.6., Antwerp)</li> </ul>
25		20.6.25	10.6.25		Netherlands     Summer fruit from Italy     Melons from Murcia     Product safety and quality assurance, laboratories
26/27 SPECIA	L 6,000	4.7.25	24.6.25	Packaging & Sustainability	Recycling management     EU Packaging regulation
26/27		4.7.25	24.6.25	·	<ul> <li>Flanders</li> <li>Stone fruit from Europe</li> <li>Summer fruit from Spain</li> </ul>
28/29		18.7.25	8.7.25		<ul> <li>Produce from Gemany</li> <li>Salad, fresh herbs, garlic and spices</li> <li>Modern refrigeration logistics/monitoring cold chain</li> </ul>
30/31		1.8.25	22.7.25		<ul> <li>Grapes and summer fruit from Southern Europe</li> <li>Plums from France</li> </ul>
32/33		15.8.25	5.8.25		<ul> <li>Seeds and varietal development</li> <li>Plant protection</li> <li>Mushrooms</li> <li>Onions and potatoes</li> </ul>
34/35		29.8.25	19.8.25		<ul> <li>Pipfruit from Europe</li> <li>Organic products, fair trade, sustainability</li> <li>Netherlands</li> </ul>
36 SPECIAL	5,000	5.9.25	26.8.25	DOGK	German Fruit & Vegetable Congress (2223.9., Düsseldorf)
37		12.9.25	2.9.25		<ul> <li>Berry fruit</li> <li>Sorting and packaging</li> <li>Fachpack (2325.9., Nürnberg)</li> <li>Nuts and dried fruit</li> </ul>

# FRUCHTHANDEL MAGAZIN

## **EDITORIAL PROGRAMME 2025**

ISSUE CALENDARWEEK	SPECIAL PRINT RUN	PUBLICATION DATE	ADVERTISING DEADLINE	S SPECIAL EDITIONS	FEATURES	
38 SPECIAL	5,000	19.09.25	9.9.25	Fruit Attraction	<ul> <li>Fruit Attraction Preview</li> <li>Mangoes from Spain</li> <li>Kaki</li> <li>Apples from France</li> <li>Tropical melons</li> <li>Latin America</li> <li>France at Fruit Attractio</li> <li>Italy at Fruit Attraction</li> <li>Club pears</li> </ul>	
39		26.09.25	16.9.25		<ul><li>Produce from Germany</li><li>Flanders</li><li>Fresh Convenience</li></ul>	
40/41		10.10.25	30.9.25		<ul><li>German Fruit &amp; Vegetab</li><li>Bananas</li><li>Salad and autumn produte</li><li>Netherlands</li><li>Digital technologies, ERF</li></ul>	uce from France
42/43		24.10.25	14.10.25		<ul> <li>Fruit Attraction - Review</li> <li>Avocadoes</li> <li>Italy - Autumn season</li> <li>Grapes from Overseas</li> <li>Mangoes and papayas</li> <li>Tomatoes (Fruitnet Tom</li> </ul>	
44		31.10.25	21.10.25		Pipfruit from South Tyro     Pears     Kiwifruit from Europe     Citrus from Spain	
45		7.11.25	28.10.25		Maturing technology/Maturing	for asparagus and berry production ovember, Karlsruhe)
46 SPECIAL 47	10,000	14.11.25 21.11.25	04.11.25 11.11.25	Special Germany	<ul> <li>Local fresh produce and</li> <li>Exotics, melons and spe</li> <li>Citrus and vegetables fr</li> <li>Produce from Germany</li> <li>Nuts and dried fruit</li> <li>Pipfruit from Germany</li> </ul>	
48/49		05.12.25	25.11.25		<ul><li>Citrus from the Mediterr</li><li>Fruit and winter vegetab</li><li>Product safety and qual</li></ul>	oles from Italy
51/52		19.12.25	09.12.25		Review of the year 2025	

Subject to change. For updates please go to www.fruchthandel.de

## **ADVERTISING RATES 2025**

### **MAGAZIN**

FULL COLOUR
€ 3,350
€ 2,770
€ 1,900
€ 1,590
€ 1,375
€ 970
€ 740
€ 565
€ 3,650
ver € 3,500



DISCOUNTS	FREQUENC	Υ	VOLUME	
	2 pages	5%	3 adverts	3%
	4 pages	10%	5 adverts	5%
	6 pages	15%	8 adverts	8%
	10 pages	20%	10 adverts	10%
	20 pages	25%	20 adverts	20%

Discounts apply to orders placed within 12 months starting from the first advertisement. Advertisements in Fruchthandel Branchen-Guide and in Fruchthandel Specials are included in the discounting.

Agency commission 15% (proof of agency status required)

### **ADVERTORIALS**

All prices excl. VAT

Advertorials are editorially designed advertisements. Please send us your text and photos. Advertorials are curated by our editorial team and designed by us according to a standard layout. Template layout on request.

•	2 pages	€ 3,430
•	1 page	€ 2,290
•	1/2 page	€ 1,590
•	1/4 page	€ 1,020

### **TECHNICAL DATA**

- Magazine format: DIN A4. For advertisement formats please see the next page.
- Printing: Offset, colours according to Euroskala DIN 16539, colour profile ISO Coated v2 (ECI)
- Artwork: High-resolution 300dpi data (PDF/X-3:2002 or higher) with embedded fonts. Images in CMYK mode (no RGB).
- For bleed advertisements, please also provide a minimum margin of 4 mm to the edge. No important information such as text or logos should be placed in this area.
- Data transfer to anzeigen@fruchthandel.de

### **PUBLICATION OF JOB ADVERTS**

- 1 x print in Fruchthandel Magazin
- 8 weeks online on the homepage as well as in the job market
- 1 x in Fruchthandel Newsmail with complete text, prominently placed between the news, additionally 8 weeks in short version at the bottom of each Newsmail
- Online-only publication:

Corporate job ads € 420

Private job ads € 25 net, € 29,95 gross

Box numbers for anonymous advertisements if required (no extra charge)

CORPORATE JOB ADS								
FORMAT	FULL COLOUR							
1/1 page	€ 2,050							
2/3 page	€ 1,415							
1/2 page	€ 1,080							
1/3 page	€ 790							
1/4 page	€ 590							
1/6 page	€ 430							
1/8 page	€ 315							
1/12 page	€ 265							
Online only	€ 420							
All prices excl. VAT								

PRIVATE JOB	ADS
FORMAT	FULL COLOUP
1/4 page	€ 128
1/6 page	€ 100
1/8 page	€ 75
1/12 page	€ 50
Online only	€ 25

## FRUCHTHANDEL-APP

## PRINT + DIGITAL - one booking, two channels









The Fruchthandel app presents all magazine content on mobile, tablet or desktop. All advertisements of the print edition are published in the digital versions without extra charge.

Download

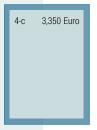




## **ADVERTISEMENT FORMATS 2025**

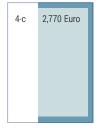
## MAGAZIN

### **FORMATS**



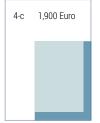
### 1/1 PAGE

Type area 180 x 262 mm Bleed 210 x 297 mm +4 mm trim on all sides



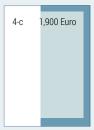
### 2/3 VERTICAL

Type area 127 x 262 mm Bleed 142 x 297 mm +4 mm trim on all sides



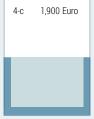
### 1/2 CORNER

Type area 127 x 176 mm Bleed 142 x 196 mm +4 mm trim on all sides



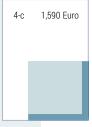
## 1/2 VERTICAL

Type area 100 x 262 mm Bleed 115 x 297 mm +4 mm trim on all sides



### 1/2 HORIZ.

Type area 180 x 126 mm Bleed 210 x 146 mm +4 mm trim on all sides



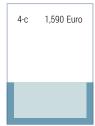
### 1/3 CORNER

Type area 127 x 126 mm Bleed 142 x 146 mm +4 mm trim on all sides



## 1/3 VERTICAL

Type area 74 x 262 mm Bleed 89 x 297 mm +4 mm trim on all sides



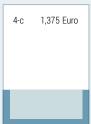
Type area 180 x 89 mm Bleed 210 x 109 mm +4 mm trim on all sides

1/3 HORIZ.



## 1/4 CORNER VERT.

Type area 100 x 126 mm Bleed 115 x 146 mm +4 mm trim on all sides



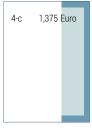
### 1/4 HORIZ.

Type area 180 x 66 mm Bleed 210 x 86 mm +4 mm trim on all sides



## 1/4 CORNER HORIZ.

Type area 127 x 89 mm Bleed 142 x 109 mm +4 mm trim on all sides



## 1/4 VERTICAL

Type area 48 x 262 mm Bleed 63 x 297 mm +4 mm trim on all sides



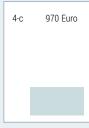
## 1/6 CORNER VERT.

Type area 74 x 126 mm



### **1/6 HORIZ.**

Type area 180 x 43 mm



## 1/6 CORNER HORIZ.

Type area 127 x 66 mm



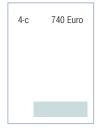
## 1/8 CORNER VERT.

Type area 48 x 126 mm



## 1/8 HORIZ.

Type area 180 x 31 mm



## 1/8 CORNER HORIZ.

Type area 127 x 43 mm



## 1/12 VERTICAL

Type area 48 x 89 mm

## **BACK COVER**

Type area 180 x 262 mm Bleed 210 x 297 mm + 4 mm trim on all sides **4-c € 3,650** 

## **INSIDE FRONT / INSIDE BACK COVER**

Type area 180 x 262 mm Bleed 210 x 297 mm + 4 mm trim on all sides **4-c € 3,500** 

## FRUCHTHANDEL MAGAZIN

## **SPECIAL ADVERTISING FORMATS**

CONTENT

Extra advertising page, folded from front cover to inside of magazine. Total of 3 pages for advertising – inside front cover plus front and back of fold-out page. Format of fold-out page: 203 x 297 (pages 1 and 2) each. Inside cover page 208 x 297 mm (page 3). Please add 4 mm bleed on all sides. The cover (paper weight 170 g) must be produced in advance. Please provide print materials/data 3 days before the official advertising deadline.

Price € 5,890 (total for the 3 pages) plus € 980 technical costs. Total price € 6,870 (basis for agency commission is € 5,890).



Altar foldout on front cover. Side advertising elements can be folded out from the middle to the right and left disclosing full-page advertisement behind. Total advertising space 2 pages (1/2 + 1/1 + 1/2). Format 1/2 pages: 105 x 297 mm each. Format 1/1 page 208 x 297 mm. Add 4 mm bleed on all sides. Price € 4,800 (total for the 2 pages) plus € 1,530 technical costs. Total price € 6,330 (basis for agency commission is € 4,800)



Full-surface picture plus Logo (22 x 22 mm) and additional 2 lines of text with max 22 characters per line Format 218 x 205 mm + 4 mm bleed left and right

Price € 3.950



Advertisement in horizontal format placed at the bottom of the title page Format 210 x 50 mm plus 4 mm bleed at the bottom, left and right



Triangular advertisement placed in the right-hand corner of the front cover Format 80 x 80 mm plus 4 mm bleed at bottom and right

Price € 1,820 €



Triangular advertisement on a right hand page in the inner part Format 115 x 115 mm + 4 mm bleed at the bottom and right

Price € 1.340

Advertising on the cover is a special eye-catcher. Due to the exposed placement, close coordination of the motif with the editorial team is required. The booking of front cover photos in several issues is only possible if different motifs are used. A design sample for all 3 front cover ads is available on request (anzeigen@fruchthandel.de).

## **CREATIVE MARKETING**

## LOOSE INSERTS



Maximum format 205 x 294 mm, maximum weight 50 g. Higher weight: prices on request.

## **BOUND INSERTS**



Price per 1,000 copies € 500 . Total price for 4,200 copies € 2,100. Limited insertion possible.

## \* BELLY WRAP



Please deliver as folded 4-page document in DIN A4 format with 5 mm extra bleed, plus 8 mm prefold. Placement in centre of magazine or between other pages so that 2 pages are placed in front half of magazine and 2 pages in back half. More than 4 pages: prices on request. Price per 1,000 copies € 750 for a 4-page bound insert.

Printed strip of paper which can either enclose the entire magazine or have the two ends fixed with 2 adhesive dots on a specific double page inside the magazine. Format for a complete wrapper 46 cm wide x 8-12 cm high. Format when fixed inside the magazine: 56 cm wide x 8-12 cm high. The wrapper must be pre-produced with data delivery or pre-printed delivery 5 days before the normal advertising deadline.

Price 2,185 € plus 1,530 € technical costs, plus optional printing costs (4/0-colour 1,950 €) plus optional cutting die for special formats such

as an arrow etc. (prices for cutting die on request).

Total price including printing € 5,665, excluding printing € 3,715 (basis for agency commission in both cases is € 2,185).

## **IMPORTANT NOTES**

Prices for special advertising formats marked \* are calculated on the basis of normal circulation of 4,200 copies. Larger print runs (see Editorial Programme): price on request.

- Please send copies of intended print materials/data before production for technical checks. We will be happy to provide you with a printing quotation on request.
- Special advertising formats are not subject to discounts.

Shipping address: D+L Druck + Logistik | Schlavenhorst 10 | 46395 Bocholt | Germany (with note "for Fruchthandel Magazin issue XY")

# FRUCHTHANDEL MAGAZIN

## THE BUSINESS GUIDE FOR THE FRESH PRODUCE INDUSTRY

The Fruchthandel Branchenguide has been the standard reference work for the fresh produce industry for the last 69 years. This key reference work of business addresses and other useful information is carefully revised and updated each year. German trading companies and trade organisations are comprehensively represented. There are also selected entries for leading companies and organisations from Austria, Belgium, Switzerland and the Netherlands.

Address and contact details are provided in the following categories:

- · Food retail organisations in Germany
- Fresh produce wholesale markets
- Fresh produce traders
- Seed providers
- Technology suppliers
- · Transport and logistic service providers
- Other service providers
- · Official institutions and associations

The "Fresh produce" section also includes a product group directory which provides information on the key products in each supplier's product portfolio.

## Print run 5,500 copies

All subscribers to Fruchthandel Magazin receive the annual Branchenguide as part of their paid annual subscription. Price € 64.50 plus shipping and VAT.

Publication date December 2025, advertising deadline 2 September 2025

A standard company entry is free of charge (company name, address, telephone, e-mail, web address)

Company logo € 95 placed with the company entry

Premium entry € 250 including logo and 150 characters of additional text

Footer bar € 1,990 strip advertisement at the foot of each page in 125 x 5 mm format for placement on 100 pages

Bookmarker € 1,500 excluding production costs

€ 3,250 including production costs

**Technical data:** Width minimum 50 mm, maximum 100 mm, height minimum 100 mm, maximum 200 mm. Printing 4/0-colour, paper 250 g/sqm. Colour of ribbon according to customer's request, length of ribbon 330 to 360 mm.

Printing material: High-resolution 300 dpi data (PDF/X-3:2002 or higher) in CMYK with embedded fonts.



FORMATS		TYPE AREA width x height	BLEED + 4 mm per outer edge	BLACK/WHITE	2-COLOURS	3-COLOURS	FULL COLOUR
1/1 page		125 x 208	163 x 233	€ 2,050	€ 2,505	€ 2,965	€ 3,350
, , , , , , , , , , , , , , , , , , , ,	olumns olumns	125 x 124 80 x 208	163 x 135 99 x 233	€ 1,415	€ 1,870	€ 2,330	€ 2,770
	olumns olumns	125 x 92 80 x 135	163 x 103 99 x 146	€ 1,080	€ 1,360	€ 1,640	€ 1,900
1/3 page vert. 2 co	olumns olumns olumn	125 x 62 80 x 92 36 x 208	163 x 73 99 x 103 54 x 233	€790	€ 1,060	€ 1,325	€ 1,590
1/4 page horiz. 2 co	olumns olumns olumn	125 x 45 80 x 62 36 x 135	163 x 56 99 x 73 54 x 146	€ 590	€ 850	€ 1,115	€ 1,375
1/6 page horiz. 2 co	olumns olumns olumn	125 x 33 80 x 45 36 x 92		€ 430	€ 590	€ 780	€ 970
1/8 page horiz. 2 co	olumns olumns olumn	125 x 22 80 x 33 36 x 62		€315	€ 485	€ 620	€ 740
<b>1/12 page vert</b> . 1 co	olumn	36 x 45		€ 265	€ 370	€ 505	€ 565
Back cover Inside front/inside ba	ack cover	125 x 208 125 x 208	163 x 233 163 x 233				€ 3,650 € 3,500

Active area of the advertisement should be at least 15 mm from the centrefold and 6 mm from the outer edges

All prices excl. VAT

## **BANNER ADVERTISING**

## Fruchthandel Online

Banner	Format Desktop	Format Mobile *	Placement		Price per week
Leaderboard	1180 x 130	375 x 300	top banner, placed on the homepage and on	all subpages, no rotation	€ 550
Large Banner	1180 x 170	375 x 300	on the homepage and rotating on each indivi	dual message	€ 400
Standard Banner	777 x 130	375 x 270	on the homepage and rotating on each indivi	dual message	€ 300
Large Side Bann	er 375 x 270		on the homepage and rotating on each indivi	dual message	€ 400
Small Side Bann	<b>er</b> 375 x 130		on the homepage and rotating on each indivi	dual message	€ 200

<sup>\*</sup> two formats required to guarantee display on desktops as well as on mobile devices

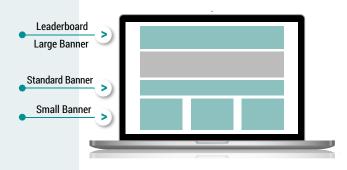


## FRUCHTHANDEL

## NEWSMAIL

## **Fruchthandel Newsmail**

Banner	Format	Price per week
Leaderboard	600 x 150	€ 550
Large Banner	600 x 150	€ 500
<b>Standard Banne</b>	er 600 x 100	€ 330
Small Banner	180 x 150	€ 160



## **Sponsored Posts**

- Company news prepared and curated by our editorial team. It appears in the Fruchthandel Newsmail and is linked to Fruchthandel Online.
- You provide us with text and photo (image rights to be clarified by you)
- Price per placement (one-time publication) € 550

## Stand-alone-Newsmail

- Contains 100% of your content and is therefore personalised and exclusive
- Text and photos are provided by you (image rights to be clarified by you)
- Further links lead to external websites
- Sending to the entire group of recipients (partial sending not possible, addresses are not passed on)
- Price per stand-alone newsmail € 3,750

Videos, microsites, podcasts, webinars, white papers and other creative advertising ideas on request (+49-211+99104-40)

### **Dates**

- all banners can be booked on a weekly basis
- Deadline is Thursday of the previous week
- Data must be available by Friday 11 am at the latest

## **Technical data**

- pg, png or gif files max 100 KB
- HTML5 also possible for Fruchthandel Online
- For animated gif files for Fruchthandel Newsmail, all essential information should be included in the first image frame, as some mail applications suppress the other animations in the default setting (e.g. Outlook).
- The responsive design ensures that advertising is optimally displayed on all end devices. For this reason, two different formats are required for three banner formats (Leaderboard, Large Banner, Standard banner).

## ATTRACTIVE COMBINED OFFER

Combi price for parallel booking of the Large Banner for both online and newsmail: only 600 € instead of 900 €



### **DISCOUNTS**

4	weeks	3 %
10	Weeks	<b>5</b> %
20	Weeks	10 %
52	Weeks	<b>50</b> %

## **CIRCULATION AND READERSHIP**

## 4200 READERS

## READERSHIP

Food retail organisations
 approx. 1/3 readers
 from retail

- Fresh produce trade
- Importers
- Exporters
- · Producers and producer organisations
- Roboto Condensed
- Service suppliers for quality assurance, food safety, handling, cooling and storage
- · Transport and logistics
- Technology
- · Official institutions and associations

## READERSHIP STRUCTURE

Italy and Belgium.

Germany 73 %
Outside Germany 27 %

approx. 3/4 readers from Germany

Our international circulation is focused mainly on the Netherlands, Austria, Switzerland,



## FRUCHTHANDEL

## NEWSMAIL

## **Fruchthandel Newsmail**

Subscribersaround 5,000Average open rate / Open rate33,6 %Effective click rate / CTOR34,2 %Both the open rate and the effective click rate are well above average.

The figures are averages from January to September 2024

## **Fruchthandel Online**

Active users 16.408
Page views 95.307

Google Analytics 1.8.2024 – 31.8.2024

## FRUCHTHANDEL CONTACTS



MANAGEMENT Ulrike Niggemann Tel +49-(0)211-9 91 04-25 un@fruchthandel.de



MANAGEMENT Chris White Tel +44-(0)20-7501 3710 chris@fruitnet.com





ADVERTISING MANAGER Helmut Peskes Tel +49-(0)211-9 91 04-19 hp@fruchthandel.de



SENIOR ACCOUNT MANAGER Panagiotis Chrissovergis Tel +49-(0)211-9 91 04-29 pc@fruchthandel.de



SENIOR ACCOUNT MANAGER Gabi Höhle Tel +49-(0)211-9 91 04-31 gh@fruchthandel.de



**ADMINISTRATION** Christian Hollenbeck Tel +49-(0)211-9 91 04-18 ch@fruchthandel.de



**EDITOR IN CHIEF** Michael Schotten Tel +49-(0)211-9 91 04-16 ms@fruchthandel.de



**DUTY EDITOR** Nadine Schotten Tel +49-(0)211-9 91 04-28 nsc@fruchthandel.de



**EDITORIAL** Inga Detleffsen Tel +49-(0)211-9 91 04-17 id@fruchthandel.de



**EDITORIAL** Lena Manteuffel Tel +49-(0)211-9 91 04-21 Im@fruchthandel.de



FRUITNET MEDIA INTERNATIONAL GMBH

Simrockstraße 64-66 40235 Düsseldorf Germany

Tel +49-(0)211-99104-0 info@fruchthandel.de

www.fruchthandel.de

**EDITORIAL** Daniel Schmidt Tel +49-(0)211-9 91 04-22 ds@fruchthandel.de



**EDITORIAL** Christine Weiser Tel +49-(0)211-9 91 04-27 cw@fruchthandel.de



**EVENTS + AWARDS** Kaasten Reh (Head of Division) Tel +49-(0)211-9 91 04-10 kr@fruchthandel.de



SUBSCRIPTIONS/ DISTRIBUTION Sebastian Felici Tel +49-(0)211-9 91 04-12 sfs@fruchthandel.de



ART DIRECTOR + LAYOUT Anna K. Schweinsberg Tel +39-06-30 31 64 45 akschweinsberg@libero.it

## INTERNATIONAL REPRESENTATIVES



Pascale Canova-Menke



Daphne Schmidt



Carla Buono



Giordano Giardi

## **FRANCE** Promo-Intex 19 rue de Poissev 78100 Saint Germain en Laye, Tel +33-(0)1 39 62 01 11 Mobile +33-(0)6 71 10 99 66 p.canovamenke@ promo-intex.com



Mobile +34-(0)649-068 110

daphne@agronoticias.es





Riccardo Marinelli